David S. Daly October 12, 2023

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# Education

**MA** University of Calgary, Music (Musicology) 2023

Thesis: “Between Romanticism and Modernism: Operatic Depictions of the Frontier West”

Advisor: Kenneth DeLong

**BA** University of Calgary, Music (Honours – First Class) 2021

Honours Thesis: “Role of the Ballad in Verdi Opera”

Advisor: Kenneth DeLong

**MBA** McGill University, Marketing and Management Science 1985

Research Paper: “Factors Influencing Choice of an M.B.A. Program: A Cluster Analysis Study”

Advisor: George Cavadias

**MA** McMaster University, Economics 1982

Research Paper: “Interregional Labour Mobility and the Elimination of Wage Differentials: A Simulation Analysis”

Advisors: Frank Denton and Byron Spencer

**BA** McGill University, Economics 1981

Minored in Music (Voice)

Voice Instructor: Winston Purdy

# Honours and Awards

**Faculty of Graduate Studies Scholarship, $1200**, University of Calgary 2022

**Alberta Graduate Excellence Scholarship, $11,000**, Province of Alberta 2021

**Faculty of Arts Dean’s List**, University of Calgary2020

**Owen Family Scholarship, $650**, University of Calgary 2020

**Full Time Students Grant, $1345**, Government of Canada 2020

**Full Time Students Grant, $3205**, Government of Canada 2019

**Faculty of Arts Dean’s List**, University of Calgary2018

**Louise McKinney Scholarship, $2500**, Province of Alberta2018

**Undergraduate Merit Award, $500**, University of Calgary 2018

**Full Time Students Grant, $2960**, Government of Canada 2018

**Full Time Students Grant, $1100**, Government of Canada 2017

**Graduate Student Scholarship**, McMaster University 1981

# Research Experience

**McGill University**, Montreal, QC Fall 1984

**Research Assistant**, Advisor: Charles Steinberg

Assessed structural unemployment and discouraged worker effects

**Data Resources of Canada (DRI)**, Toronto, ON Summer 1984

**Research Economist**, Supervisor: James Osten

Developed econometric model of Nova Scotia energy demand

**McGill University**, Montreal, QC Summer 1981

**Research Assistant**, Advisor: Robert Cooper

Assessed likelihood of new product success

# Teaching Experience

**University of Calgary**, Calgary, AB Sept 2021 to Apr 2023

**Teaching Assistant**, Music Department

Music History – Late Baroque to 21st Century

**University of Calgary**, Calgary, AB Fall 1993

**Sessional Instructor**, Management Certificate Program

Microeconomics

**McMaster University**, Hamilton, ON Sep 1981 to Apr 1982

**Teaching Assistant**, Department of Economics

Microeconomics and Macroeconomics

# Professional Experience

**Shervington Solutions Ltd.**, Calgary, AB 2014 – 2017

**President**

*Management consulting in energy economics, strategic planning, scenario development and public policy.*

**Engagements:**

**Agriteam Canada** July 2015

Energy Economist. Developed Ukrainian National Energy Resiliency Plan as member of international team of advisors.

**Scenarios to Strategy Inc.** 2015 – 2017

Strategic planning and scenario development.

**Canadian Association of Petroleum Producers**, Calgary, AB 1999 – 2014

**Manager, Fiscal Policy**

*Promoted competitive federal and provincial fiscal policy.*

**Federal Tax Policy:**

Annual federal pre-budget submissions to House of Commons Finance Committee, Finance Canada and Natural Resources Canada. Discussions with House of Commons Subcommittee on International Trade, Trade Disputes and Investment.

**Provincial Tax Policy:**

Promoted competitive policy on BC Liquefied Natural Gas export tax, Harmonized Sales Tax, climate change, rural municipal taxation. Developed provincial pre-budget submissions.

**Provincial Royalties:**

Promoted competitive provincial Crown royalty structures.

**Public Communications:**

Frequent conference and luncheon speaker. Interviewed and quoted in various media.

**Petro-Canada**, Calgary, AB and Toronto, ON 1985 – 1998

**Senior Advisor, Economic and Fiscal Evaluations**, 1996 – 1998

Assessed investment opportunities in North Africa, the North Sea and West Africa (Net Present Value: $200 million). Delivered economic evaluations corporate seminars, including 4-day seminar in Algiers to Ministry of Energy and senior officials of Sonatrach, Algerian national oil company.

**Manager, Natural Gas Liquids Business Development** (1992 – 1996)

Negotiated ethane sales agreement with Dow Chemical   
(Net Present Value: $50 million).

**Advisor, Business Environment** (1988 – 1992)

Assessed economic and demographic trends, forecast short- and long-term energy supply, demand and pricing. Authored and edited annual Business Environment report.

**Natural Gas Liquids Marketing Sales Coordinator, Crude Oil Pricing Analyst, Market Research Analyst**.

# Presentations and Invited Lectures

**Guest Lecturer**, Applied Energy Economics, University of Calgary

“Energy Policy: Oil and Gas Royalties and Taxation,” April 8, 2009.

“Energy Policy: Taxation and Royalty Regime – Alberta Crude Oil, Natural Gas and   
Oil Sands,” April 2, 2008.

**Presentations**:

18 presentations between 1999 and 2014 on Canadian energy and fiscal structure to industry associations (Petroleum Services Association of Canada, Canadian Petroleum Tax Society, Canadian Association of Drilling Engineers, Economic Society of Calgary, Petroleum Joint Venture Association, ATB Financial, Schlumberger, Charter Brokerage), government (Petronas of Malaysia, U.S. Commercial Service, U.S. Consulate General, Saskatchewan Finance) and academic panels (University of Alberta, Panel Discussion on State-Owned Enterprises).

# Performance Experience

**Opera Chorus**

**Calgary Opera**, Calgary, AB

Christmas at the Opera, 2017

The Barber of Seville (Rossini), 2017

Turandot (Puccini), 2017

Die Fledermaus (Strauss), 2016

The Magic Flute (Mozart), 2016

Lakmé (Delibes), 2015

Carmen (Bizet), 2015

Silent Night (Puts), 2014

The Magic Flute (Mozart), 2006

Dead Man Walking (Heggie), 2006

Jubilee Auditorium Re-Opening Celebration, 2005

Lakmé (Delibes), 2004

Tales of Hoffmann (Offenbach), 2004

La Traviata (Verdi), 2003

30th Anniversary Gala Celebration Concert, 2002

La Bohème (Puccini), 2002

Requiem (Verdi), 1998

Faust (Gounod), 1998

The Barber of Seville (Rossini), 1998

Tosca (Puccini), 1997

The Magic Flute (Mozart), 1997

The Mikado (Gilbert and Sullivan), 1997

Great Opera Choruses CD, 1996

La Bohème (Puccini), 1995

Nabucco (Verdi), 1993

Manon Lescaut (Puccini), 1991

**Opera Hamilton**, Hamilton, ON

The Barber of Seville (Rossini), 1982

**Opera Roles**

**Debut Opera**, Calgary, AB

*Antonio*, The Marriage of Figaro (Mozart), 1997

*Betto*, Gianni Schicchi (Puccini), 1995

*Giuseppe*, The Gondoliers (Gilbert and Sullivan), 1994

*Schaunard*, La Bohème (Puccini), 1993

*Zuniga*, Carmen (Bizet), 1993

**Theatre**

**One Act Play Festival**, Calgary, AB

*David*, Brothers and Keepers (Blake), 1994

**Chorus**

**Firebird Symphony and Chorus**, Calgary, AB

Carmina Burana (Orff), 2023

Messiah (Handel), 2022

Te Deum (Kodály) and Mass in C Minor (Mozart), 2022

**Bow Valley Chorus**, Calgary, AB

Misa Criolla (Ramirez) and Missa Gaia, 2023

Messiah (Handel), 2022

Christmas Concert, 2019

Requiem for the Living (Forrest), 2019

Requiem (Mozart), 2017

Carmina Burana (Orff), 2016

Requiem (Martin), 2015

Magnificat (Rutter), 2014

Requiem (Rutter), 2014

The Armed Man: A Mass for Peace (Jenkins), 2013

Christmas Concert, 2011

Mass in G (Schubert), 2011

Requiem (Fauré), 2011

Great Mass in C Minor (Mozart), 2010

Misa Criolla (Ramirez), 2010

Gloria (Vivaldi), 2009

Mass of the Children (Rutter), 2008

Te Deum (Rutter), 2008

Requiem (Mozart), 2006

Messiah (Handel), 2005

Requiem (Fauré), 2004

Requiem (Rutter), 2002

# Community Service

**The Calgary Philharmonic Orchestra Foundation**

President, Vice-President, Secretary and Trustee, Calgary, AB, Sep 2014 onwards

**YMCA Calgary**

Math Tutor (volunteer – grades 10-12), Calgary, AB, Mar 2015 – June 2022

**The McGill Alumni Association of Calgary**

Board member, Calgary, AB, Nov 2007 – Mar 2013

**Debut Opera**

Director of Publicity and Board member, Calgary, AB, 1992 – 1993

# Languages

**English**: Native Language

**French**: Intermediate Listener and Speaker, Advanced Reading and Writing

**German**: Beginner